

SIMON CONN
OVERSEAS PROPERTY & FINANCE SPECIALIST
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Personal Profile

Simon has over 30 years experience in arranging overseas mortgages in more than 50 countries.

He started at Legal & General's Direct Sales Force in 1980, leaving to work as an IFA in 1992, before setting up Conti Financial Services Limited in 1994 – which became the UK's leading overseas mortgage broker. He left his position as a director and shareholder at Conti in December 2008 to pursue new projects, especially those involved in consumer protection. Simon has a strong media profile and is an established industry expert on matters relating to the purchase or refinancing of overseas property. See his Linked in Profile at <http://uk.linkedin.com/in/simonconn>

What services can Simon currently offer?

RESIDENTIAL MORTGAGES – With his long term connections with specialists in the Overseas Mortgage Market, Simon can arrange for them to source and process any required residential mortgage in any one of the 50+ countries worldwide they currently operate in.

COMMERCIAL MORTGAGES - Through his extensive financial contacts, Simon can personally facilitate the required funds for commercial mortgage projects both in the UK and selected countries worldwide, assuming that there are 'bricks & mortar' available as security and that a feasibility report/executive summary is provided at the outset. This will assist towards an early response about whether the project is potentially fundable or not.

PROPERTY BROKING - Through Simon's extensive range of Investor, Agent, Developer and Auctioneer contacts, it may be possible to find suitable Commercial or Residential in the UK, Cyprus, France, Italy, Portugal, Spain, Turkey, the USA and other selected major countries. These properties could include Lender repossessions and those discounted from the original/current market value.

CURRENCY EXCHANGE - Through his partnership with one of the world's leading foreign currency firms - Moneycorp - Simon can introduce you to experts who'll provide advice on how to transfer both lump sum or regular payments at the most advantageous/competitive exchange rates available at the time required.

LEGAL SERVICES - During his many years of working in the overseas property market, Simon built up an extensive network of specialist legal contacts who can advise on the purchase or re-financing of overseas property, both residential and commercial. Simon can introduce you to the contact who is most appropriate for your own circumstances.

INSURANCE SERVICES - Simon also has contacts with companies which specialise in the insurance of overseas building and contents, title insurance (which could protect against future problems with the property) and legal expenses cover.

PROPERTY TAX ADVICE – This is available in a number of selected countries, for those who own a residential property overseas and are not aware of the possible tax implications of owning such a property, even it is for holiday or future retirement purposes.

ALSO NOW AVAILABLE:-

A specialist consumer protection facility - to assist a client(s) in resolving problems which may have occurred either when purchasing or owning an overseas residential property.