

FEIFA – Membership Benefits Summary

Product/Service Access

- Exclusive access in Europe to an international fund/investment platform
- Access to Term Assurance policies globally (up to 40 year terms)
- Periodic access to closed investment funds/share classes

Product Development & Secured Distribution

- Initiatives are well under-way with a number of major life offices
- We create a distribution that helps to retain, and aims to increase, product availability
- We have encouraged a number of major investment houses to now develop and support retail business in mainland Europe

Remuneration Enhancements

- Higher trail commission from a number of investment companies
- Increased initial commission on a non-directional investment strategy
- Increased initial commission on Term Assurance policies
- Enhanced commission for FEIFA members for PMI policies
- An equity participation in an asset management company and platform

Compliance/Regulatory Assistance

- We keep members abreast of actual and likely changes across the EU
- FEIFA inputs to EU consultations and lobbies where relevant

Training & Professional Development

- Extension of JP Morgan's industry-leading Academy to FEIFA members
- Twice-yearly conferences with complimentary attendance and accommodation
- Regular seminars/training sessions arranged locally via our partner companies
- Our monthly members' magazine provides technical and product information

Image Benefits

- Membership acts as a "kitemark" and helps to secure more clients

Lead Generation

- An exclusive partnership with www.totalinvestor.co.uk to access some of the 18,000 new hits every month
- The above provides potential client leads and professional enquiries
- Coverage on www.expatradio.com
- Increasing media profile in the UK (Professional Adviser magazine, ifaonline, etc)
- The above all place FEIFA members as the natural choice for emigrating Brits

Recruitment Service

- Matchless service powered by industry specialists and exclusive to FEIFA
- Unique facility that sources UK-based IFAs ahead of RDR
- Also geared to attract international/offshore IFAs in Asia and the Middle East
- Discounted fees and enhanced terms for members

Professional Indemnity Insurance

- An exclusive PI facility for FEIFA members

As a non-profit making organisation, FEIFA utilises all fees and sources of revenue to further develop and grow the Federation, thus increasing the benefits to members. Further details can be requested by emailing: pstanfield@feifa.eu.